

Permabit Opens Distribution Channel in Japan with Servants International

Takes Big First Step in Expanding Presence in Asia for Its Long-Term Information Retention and Retrieval Software

CAMBRIDGE, Mass. Dec. 12, 2006 – Permabit, Inc., the long-term information retention, retrieval and security company, announced today that it has signed an agreement establishing the company's first distribution channel in Asia. Effective immediately, Servants International Corporation (SIC) becomes the lead distributor of Permabit Dynamic Information Services (DIS) software in Japan, providing resellers with complete systems that combine DIS with third-party storage hardware.

“Changing regulations, government requirements and an increasingly complex corporate information environment are driving demand for long-term information archiving and retrieval systems throughout Asia, with Japan leading the way,” said Tom Cook, CEO of Permabit. “After an extensive evaluation, it was obvious that the team at Servants International would be an ideal partner as Permabit makes a strong first step into this critical market. Their long experience with enterprise storage systems, professional services and deep roots within an effective base of resellers provide the right mix of competitive advantages.”

The award-winning Permabit Dynamic Information Services platform enables organizations to retain and manage information for long-term compliance, governance and litigation support needs while maintaining fast, assured access to the underlying intelligence. Permabit recently introduced version 3 of its platform, adding the industry's most complete information discovery toolkit developed in conjunction with FAST, advanced business analytic reporting capabilities, new security features, and dramatically enhanced performance. Its sophisticated de-duplicating capability ensures the most efficient use of storage resources.

“Permabit Dynamic Information Services meets a pressing need for organizations that are being overwhelmed by the need to preserve and manage critical information for extended time periods,” said Masa Furuta, President at Servants International. “We are very pleased to be partnering with Permabit to take advantage of this opportunity.”

For complete information about Permabit Dynamic Information Services, visit www.permabit.com or contact your local AVNET distributor.

About Permabit

Permabit, of Cambridge, MA, helps organizations to efficiently retain, locate, retrieve, and validate information, protecting your information assets and your business. Its Permabit Dynamic Information Services enable VARs, OEMS and others to deliver “Permabit Secure” information protection and access to a broad range of enterprise applications. Permabit's solution is the first complete, non-disruptive disk-based solution for meeting compliance, governance and other requirements for unalterable information storage. For more information visit www.permabit.com.