

QSC to Launch its Own Mobile Services

Cologne, May 23, 2011. QSC AG, a provider of services for voice and data communication and ICT services, now plans to offer mobile services under its own name. To facilitate this, the company has signed a partnership agreement with Düsseldorf-based E-Plus Group. QSC will commence marketing during the third quarter of 2011.

The mobile offering will address both business customers as well as QSC's marketing partners who specialize in business customers. The planned mobile contracts will offer cost-effective flat rates to all German voice networks. Moreover, the services will also include flat rate plans for mobile data communication. Customers will be able to choose whether they want to utilize only the mobile rates with SIM card or would also like to procure mobile end-user devices from QSC. With this move, the company is responding to the rising customer demand for one-stop shopping for fixed network and mobile services.

“Following the acquisition of IP Partner AG and INFO AG as specialists for IT services, the inclusion of mobile services makes our comprehensive portfolio of ICT services all but complete,” is the way QSC CEO Bernd Schlobohm explains the partnership that has now been forged with the E-Plus Group. “The perfect interplay between mobile and fixed-network communication, will additionally afford us any number of opportunities for new and innovative product ideas.”

About QSC

QSC - ICT solutions for small and mid-size enterprises

QSC AG, Cologne, is a service provider for voice and data communication, as well as the ICT services that build upon them. Established in 1997, the company has been focusing on small and mid-size business customers. QSC is the first provider to operate an Open Access platform, which unites a wide range of broadband technologies to offer national and international site networking, including Managed Services. QSC additionally supplies its customers and distribution partners with a comprehensive product portfolio that can be modularly adapted to every need. QSC was the first provider in Germany to build its own Next Generation Network (NGN), and therefore enjoys long years of experience in connection with IP-based telephony solutions, in particular. QSC employs a workforce of some 700 people and has been listed on the TecDAX index since 2004.

About the E-Plus Group

The E-Plus Group is the challenger on the German mobile communications market. Simple services tailored to customer needs and a major reduction in call and data charges can be traced back to the initiative of the third-largest mobile network operator in Germany. After revolutionizing the voice market for larger user groups now the company opens the mobile data market for the masses. As a result of innovative business models, modern structures and strong partnerships the E-Plus Group was able to significantly strengthen its market position and show a more dynamic and profitable development than the market.

Nearly 21 million customers are using the network of the E-Plus Group to make calls and send text messages or data. The Group generates an annual revenue of €3.2 billion (2010) and employs more than 2,650 people (FTE) in Germany.